Welcome to Dunbar Property Group!

Dunbar Property Group is an internationally represented commercial & industrial property specialist with its head office in Cape Town, South Africa. The Group harnesses the power of partnership to bring quality property investment opportunities to market from across the globe, including South Africa, United States, United Kingdom, Europe and United Arab Emirates.

Feel free to contact us or enquire on any listings that may suit your property profile. We look forward to being of service.

DPG DIRECTORATE
"Success begins with The Team and ends with The Dream"
John MaxwellGARTH WILSON (CEO) - CAPE TOWN
Garth Wilson is CEO and founder of Dunbar Property Group, a globally represented specialist in Commercial and Industrial Property. He has 25 years Financial Institution experience, predominantly structuring property transactions at BoE and Investec, and lectured honours students in Property Economics at Nelson Mandela Bay University. Garth graduated from UNISA with a degree in Information Systems and Business Management (Real Estate Investment), has a CCIS diploma from Wits University, a Cum-Laude Financial Management Diploma from Damelin College and is a Principal CEA.

Garth believes emphatically in the power of partnership and lives by the principals of professional practice, rock solid integrity, blanket confidentiality and absolute customer care. Garth brings to Dunbar Property Group a wealth of experience and expertise in commercial, retail & industrial property as well as business management skills that harness the power of partnerships.TAUNNY LIPPIATT (MD) - GAUTENG REGION
In the 80's, Taunny developed her love for property as Procurement Manager and Director of Wadekor Construction, then a major subsidiary of Murray & Roberts. She developed her keen interest in Sales and Marketing, gravitating towards Real Estate. Under the mentorship of doyens such as Denise Bruyns, Bob Percival and Aida Geffen, Taunny developed into a significant force in Real Estate. In the 90's, Residential Developments became Taunny's forte, joining Realty 1 Projects where she progressed rapidly from Master Agent to Sales Manager to Strategic Marketing Planner. Responsibilities encompassed developing customised strategies for a variety of projects.

In 2003, Taunny's talents became keenly sought after by the industry's power houses and this is when her entrepreneurial drive took her to freelancing as Taunny Lippiatt Consultancy. Her personally developed Marketing Strategy with a unique Project Management component is unparalleled in the industry. In 2005, Taunny was head hunted by Dunbar Property Group who recognised her professional skill and the obvious synergy with its core values and operations. As a director of this progressive company and her own unique style, she has the opportunity to enhance her strategies and together with a powerful team approach, will add significant value to her clients. Back To TopDPG SERVICES
"To Lead is to Serve!"
RC Allen

COMMERCIAL & INDUSTRIAL
National Brokerage & Letting for:
Retail
Offices
Industrial
Leisure
Farms (Game & Agriculture)
Spot Feasibilities
Desk Top Valuation Assessments

DEVELOPMENTS & DEVELOPMENT LAND
National Sales of:
Residential Land
Commercial Land
Industrial Land
Unique Project Management of Residential Developments
Development SalesBack To TopDPG PRIVATE FRANCHISE
"Competence and charisma are important, but executives without character are disasters and scandals waiting to happen."
Michael JosephsonDunbar Property Group believes there are far too many agents contributing to the wealth & well being of franchise holders. Some agents have no choice because they are reliant on the infrastructure and training that the agency provides.

When it comes to Commercial & Industrial Property, one needs to be a specialist, however, extensive infrastructure is not required - it's more about relationships and meeting clients at their convenience in their space. Hence, one can build an

empire operating from a home office with a laptop and internet connection - no fancy offices are required but this remains a personal choice.

With this in mind, Dunbar Property Group has been working on a model to provide financial independence and freedom to agents who want it badly enough. We are now proud to be able to offer Private Franchises to qualifying Commercial & Industrial Specialist Agents, who can grow their business to any size they prefer or keep it small and independent. It's all about freedom of choice to your maximum benefit.

What is your Profile?
Frustrated with handing over significant commissions to "The Agency".
Uphold core values of trust & integrity.
Strong on independence and self motivation.
Maintain a positive frame of mind.
Hold key client relationships.
Are low maintenance.

What is a "Private Franchise"?
Own business entity trading as "Dunbar Property Group - 'selected division name'".
Can appoint other franchisees for personal business growth and benefit.
The franchise belongs to the individual.
Own transport & communications.
Own desk & computer.
Own skills development.
Own set of financials.

What do you get?
Mailer promotions to database of own mandated property on shared commission.
Commercial Property Associates mandated property on shared commission.
Dunbar Property Group HO mandated property on shared commission.
Retain 100% of your commissions on direct sales.
Operate in any territory without restrictions.
Credible Web based Advertising.
Annual EAAB registration.
Stationery templates.

What are the Rules?
Make our name proud!(see DPG Profile)
Operate Legally!
You make up the rest!

What does a Private Franchise cost?
R 50 000p.a. payable 1st March annually or pro-rata.
Dunbar Property Group may apply an annual inflation linked increase.

For further information on DPG Private Franchise from Dunbar Property Group, email us from our CONTACT FORM
Back To Top COMMERCIAL PROPERTY ASSOCIATES
A Powerfull Professional Network By
DUNBAR PROPERTY GROUP (DPG)

"True Associations are built on Integrity & Trust!"
Garth WilsonCommercial Property Associates comprises over 70 associates country-wide and internationally with expertise predominantly in the Commercial, Retail & Industrial Property and Development Land Sectors of the SA, European & Middle Eastern Property Markets.

Commercial Property Associates is characterised mainly by smaller individual independents with a high degree of expertise and strong relationships reaching more than 90% of the significant role players in the market and carrying in excess of R 10bn in mandates at any one time! Big Name Brand Agencies have also recognised the power of partnership in Commercial Property Associates and have signed up to significantly enhance their own market penetration!

Associates harness their efforts effectively, making Commercial Property Associates a powerful force in the Commercial & Industrial Property and Development Land Markets. An atmosphere of trust and integrity enables effective delivery to an extensive client base.

Any EAAB registered agency willing to abide by principles of Professional Practice, Exemplary Team Work, Rock Solid Integrity, Total Confidentiality and Absolute Customer Care may apply to participate in Commercial Property Associates.

For further information on Commercial Property Associates from Dunbar Property Group email us from our CONTACT FORM Back To Top